

Looking for success with your ACAR application?

ACAR remains the crucial hurdle to overcome if you want to grow organically. This means if growth is your strategic focus, then having a winning ACAR application is a must!

History shows that success goes to the applicants who:

- Start planning early;
- Use evidence-driven arguments;
- Address the Department's needs; and
- Demonstrate financial capacity.

In the last 4 **ACAR rounds**, the rate of success has fallen from 58% to 36%.

In the 2018-19 round we assisted with over 16 applications, and our **success rate was more than 150% of the average**.

Our experience, multidisciplinary team and understanding of the Department's priorities mean that your applications will stand out above the pack.

Service overview

The Pride Living ACAR support program encompasses the following services:



Objective assessment of your chances of success



Market research to establish demographic trends and special needs



Financial models that demonstrate your capacity to finance the project



Identify gaps in your business case and provide recommendations to address these



We draft expert responses to the requirements in the application



Ensure that your statements are evidence-based rather than aspirational

Why Pride Living

- ✓ We consistently **outperform the national success rate**
- ✓ One client received one of the **highest grants awarded**
- ✓ Our team includes experts in **operations, clinical care, market research, strategy** and **financial analysis** – you get a comprehensive approach
- ✓ Our ongoing interaction with the Department ensures your application aligns with their priorities
- ✓ We act on an exclusive basis in any SA3
- ✓ Because success cannot be guaranteed, we offer a **shared risk fee option** in addition to our fixed fee option.

Pricing

Our fee options reflect the effort required to prepare an outstanding application and the risks associated with ACAR.

	#1 - Fixed based	#2 - Success based
Fixed component	\$30,995	\$19,995
Success component		\$24,995

Discounts apply for multiple applications for the same approved provider.

Prices include GST

RE-LODGE MENT GUARANTEE

If your application is unsuccessful, we will lodge an application in the following round for a fee equal to 60% of our prevailing fixed fee component.

Next steps

If you would like to discuss or engage in our ACAR application, please contact clientservice@prideliving.com.au or call Denise Bradshaw on (02) 9239 9004 to arrange a time to meet with our consultants.



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